

# SORENSEN CONSULTING



## ORGANIZATIONAL SAVVY

This interactive training will prepare leaders to efficiently address Organizational Politics with integrity.



"One of the most difficult leadership competency areas to effectively address is Organizational Politics.

This subject is often avoided and deemed taboo. I believe a different perspective can empower leaders and make this a navigable topic."

**Dr. Ben Sorensen**  
President

## OBJECTIVES

Organizational Politics are the informal, unofficial, and often behind-the-scenes efforts to sell ideas, be more impactful, increase power, and achieve targeted ends. A leader who is Organizationally Savvy is one who employs competence, integrity, a high level of skill, and political awareness to always strive to do what is right.

This training session will empower and equip leaders to effectively impact Organizational Politics in a way that is transparent, realistic, and values-based. Participants will complete this session with the tools and skills to be Organizational Savvy Leaders who are able to achieve their professional potential.

## OUTCOMES

This session provides participants with a comprehensive system of strategies that can be easily implemented and will enhance their organizational impact.

- Identify Organizational Politics & what is driving them.
- Gain self-awareness & adaptability to model integrity, creating a feedback-rich culture.
- Acquire relationship-building skills that will result in advanced influence, persuasion, and stakeholder management.
- Attain Savvy Career Management Skills

## ADDITIONAL BENEFITS

- Learn how to self-assess for the role you are in and the role you are striving to achieve.
- How to build & maintain and influential network.
- Learn effective self-promotion skills.

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